

Message Text

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PAGE 01 STATE 050955

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ORIGIN COME-00

INFO OCT-01 ISO-00 EB-07 /008 R

DRAFTED BY: COM/BIC/OED/MEPD:JLSMITH:DMW
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COM/BIC/OED/MEPD:JNRANDOLPH
COM/BIC/OED/MEPD:JMSANDS DIR
COM/BIC/OED:PWOLFSON (PHONE)
COM/BIC/OIM (INFO)
EA/EP:MHENDERSON

----- 097410

R 022303Z MAR 76
FM SECSTATE WASHDC
TO AMCONSUL SYDNEY
INFO AMEMBASSY CANBERRA

UNCLAS STATE 050955

E.O. 11652: N/A

TAGS: BENC, AS

SUBJ: BUSINESS VISITOR: ALBERT C. RUSSELL

REF: SYDNEY 329, 2502 DTD. 3/12/75 (WTDR)

1. INTERESTED REPORT ON RUSSELL TRAVEL PLANS AND HAVE
DISCUSSED THEM WITH BOTH MAJOR RAILROAD CONTROL/
SIGNALLING MANUFACTURERS, GRS AND WABCO-UNION SWITCH
AND SIGNAL.

2. EQUIPMENT OF THIS TYPE USUALLY PURCHASED AS
SPECIALLY ENGINEERED PACKAGE BY MANUFACTURER WITH
IN-HOUSE SYSTEMS CAPABILITY. FOR THIS REASON, COMPANIES
CURIOUS ABOUT SWIFT MIP INTEREST. DETAILED AND INFOR-
MATIVE WTDR SUGGESTS FIRM MIGHT BE CONSIDERING MINING
OPERATION ANYPLACE INWORLD.

3. FYI: NEITHER GRS NOR WABCO PREVIOUSLY AWARE SWIFT
MIP INTERESTED. BOTH WILLING TALK TO RUSSELL WHEN HE
ARRIVES. HOWEVER, GRS ALREADY REPRESENTED AND WABCO
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HAS AUSTRALIAN LICENSEE.

4. CAN ARRANGE CONTACTS WITH ABOVE COMPANIES AND
COMMUNICATIONS FIRMS. SUGGEST RUSSELL CONTACT PAULETTE
WOLFSON AT 202-967-3265 UPON HIS ARRIVAL. INGERSOLL

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